

# Your seamless and worry-free SD-WAN transition



## 5 Steps SD-WAN Journey Plan with Viatel

Viatel are the leading Cisco Meraki SD-WAN provider in Ireland, with hundreds of sites deployed across Ireland and the rest of the world. Our team have developed a simple 5 step methodology to help our customers understand and deploy our fully-managed SD-WAN solution. Whether you have 2 sites, or 200, our team have the right blend of experience and knowledge to ensure your SD-WAN journey is a fantastic experience with Viatel.



### Step 1: Viatel Exploratory Workshop



#### Session Detail

This discovery session is led by our SD-WAN solution architects (Ireland's best brains on Meraki SD-WAN), where you'll see collaborative presentations and live demos. We encourage two-way engagement to maximise the effectiveness of the session.

#### What's in it for you

Learn more about Meraki SD-WAN technology and Viatel's award winning approach. Find out more about how the solution can improve and enhance your IT agility, visibility and responsiveness while addressing your core business goals and networking challenges.



### Step 2: Viatel SD-WAN "Right-Fit" Session



#### Session Detail

This is a peer-to-peer consultation session with your dedicated SD-WAN specialist. We identify and understand your technology and business priorities and help you understand how SD-WAN can really help.

#### What's in it for you

After this session you will have a clear roadmap to deployment of SD-WAN. You will clearly understand the potential business benefits to your organisation and see how SD-WAN can fit, utilising the best of your existing infrastructure or deploying new equipment in line with your technical strategy.



### Step 3: Test Drive Demo Session



#### Session Detail

This is the ultimate SD-WAN test drive session, allowing you to experience the capability of Viatel's SD-WAN in our test environment. Come armed with scenario questions and dig deep, our experts are on hand to help and guide you.

#### What's in it for you

A chance for you to see the SD-WAN solution come to life, help you build confidence around the solution and benefits to your business ahead of an actual network roll out.



### Step 4: Proof of Concept



#### What's involved

The proof of concept allows you to choose pilot sites to demonstrate SD-WAN in real life production environment.

#### What's in it for you

This gives you a chance to put the theory to the test and gain first-hand experience of how Viatel's SD-WAN performs in your real-life environment. You won't be disappointed, 100% of customers that moved to SD-WAN Proof of Concept stage have progressed to a full network deployment.



### Step 5: Delivery & Deployment



#### What's involved

At Viatel, every SD-WAN is delivered with the ultimate care and precision. Every step of the processes is managed, monitored and approved by your dedicated SD-WAN delivery manager. Updates at every stage are tracked via our cloud-based project management software.

#### What's in it for you

Delivery timescales that meet your business demands, full priority inline with your requirements. Updates on a timescale that suit your needs. Project delivery can be via our industry-leading cloud project management suite or via weekly email updates.



Start your SD-WAN journey with Viatel today  
[info@viate.com](mailto:info@viate.com)

or speak to your Viatel Account Manager